

**B.com (Bachelor of Commerce)**

**Total Credit Hours: 72**

**2 Years, 4 Semesters Program**

**SEMESTER I**

<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
COMM 101	Business Psychology	3
COMM 102	Computer Application to Business	3
COMM 103	Functional English	3
COMM 104	Pakistan & Islamic Studies/Ethics	3
COMM 105	Business Mathematics	3
COMM 106	Introduction to Business	3

**SEMESTER II**

<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
COMM 201	Principles of Marketing	3
COMM 202	Principles of Management	3
COMM 203	Principles of Accounting	3
COMM 204	Micro Economics	3
COMM 205	Business Communication	3
COMM 206	Management Information system	3

**SEMESTER III**

<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
COMM 301	Economic Issues of Pakistan	3
COMM 302	Macro Economics	3
COMM 303	Financial Accounting	3
COMM 304	Business Statistics	3
COMM 305	Principles of Human Resource Management	3
COMM 306	Introduction to Business Finance	3

### **SEMESTER IV**

<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
COMM 401	Financial Management	3
COMM 402	Business Law	3
COMM 403	Money and Banking	3
COMM 404	Research & Report Writing Skills	3
COMM 405	Cost Accounting	3
COMM 406	Entrepreneurship	3

**BBA (Bachelor of Business Administration)****Total Credit Hours: 144****4 Years, 8 Semesters Program****SEMESTER I**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	COM 411	English 1	3
None	BUS 411	Introduction to Business	3
None	QNT 411	Basic Maths	3
None	SSC 412	Introduction to Psychology	3
None	CMP 411	IT in Business	3
None	SSC 411	Pakistan & Islamic Studies/Ethics	3

**SEMESTER II**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
Basic Mathematics	QNT 422	Business Maths	3
English 1	COM 422	English 2	3
None	COM 421	Principles of Management	3
None	MKT 421	Principles of Marketing	3
None	ACC 421	Fundamentals of Accounting	3
None	ECO 421	Micro Economics	3

**SEMESTER III**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
Freshman English 2	COM 433	Communication Skills	3
Micro Economics	ECO 432	Macro Economics	3
Fundamentals of Accounting	ACC 432	Financial Accounting	3
None	SSC 433	Introduction to Sociology	3
Business Mathematics	QNT 433	Business Statistics 1	3
Principles of Management	MAN 432	Organizational Behavior	3

**SEMESTER IV**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
Communication Skills	COM 444	Business Communication	3
Fundamentals of Accounting	FIN 441	Introduction to Business Finance	3
Organizational Behavior	MAN 443	Human Resource Management	3
Business Statistics	QNT 444	Statistical Inference	3
Principles of Marketing	MKT 442	Marketing Management	3
Introduction to Psychology	MKT 443	Consumer Behavior	3

**SEMESTER V**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	LAW 451	Business and Corporate Law	3
Introduction to Business Finance	FIN 453	Money & Banking	3
Introduction to Business Finance	FIN 452	Financial Management	3
IT in Business	CMP 452	Management Information System	3
Financial Accounting	ACC 453	Cost Accounting	3
None	SSC 454	Business Ethics	3

**SEMESTER VI**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
Human Resource Management Marketing Management Financial Management	MAN 464	Entrepreneurship	3
Marketing Management	MAN 466	International Business	3
Human Resource Management	MAN 465	Operations Management	3

Macro Economics	SSC 465	Economy of Pakistan	3
Statistical Inference	BRM 461	Business Research Methods	3
None	SMS 467	Personal Management	3

### SEMESTER VII

Pre-Requisite	Course Code	Course Title	Credit Hrs
Principles of Management, HRM & Financial Management	FIN 478	Strategic Management	3
None	FIN 474	Islamic Banking and Finance	3
None	CMP 473	E-commerce	3
Intro to Finance, HRM, Principles of Management	CMP 479	Total Quality Management	3
None		ELECTIVE 1	3
None		ELECTIVE 2	3

## SEMESTER VIII

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	RPR 482	Research Project / Two Elective Courses	3
Operations Management	MAN 489	Supply Chain Management	3
None	SSC 486	Foreign Language	3
None		Elective 3	3
None		Elective 4	3
None		Internship	

### MBA (Master of Business Administration)

Total Credit Hours: 90

3.5 Years, 7 Semesters Program

## SEMESTER I

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	COM 611	Business Communication	3
None	QNT 611	Basic Maths & Statistics	3
None	CMP 611	IT for Manager	3
None	MAN 611	Principles of Management	3
None	MKT 611	Principles of Marketing	3

**SEMESTER II**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	ECO 621	Micro Economics	3
None	MKT 622	Marketing Management	3
None	ACC 621	Financial Accounting	3
None	MAN 622	Management Information System	3
None	MAN 622	Organization Behavior	3

**SEMESTER III**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	MAN 633	Human Resource Management	3
None	QNT 632	Statistical Inference	3
None	ECO 632	Macro Economics	3
None	ACC 632	COST & Managerial Accounting	3
None	FIN 631	Introduction to Business Finance	3



**SEMESTER IV**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	BRM 641	Business Research Methods	3
None		ELECTIVE 1	3
None		ELECTIVE 2	3
None	FIN 642	Financial Management	3
None	MAN 644	Entrepreneurship	3

**SEMESTER V**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	MAN 655	Strategic Management	3
None		ELECTIVE 3	3
None		ELECTIVE 4	3
None	MAN 656	Operations Management	3

**SEMESTER VI**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	MAN 667	Corporate Governance	3
None	ECO 663	Econometrics	3
None	QNT 663	Quantitative Research Tools	3
None	QNT 664	Qualitative Research Tools	3

## SEMESTER VII

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	RPR 671	Thesis / Research Project / Two Elective Courses	6

## MBA (Master of Business Administration)

### Course Scheme

Total Credit Hours: 69

2.5 Years, 6 Semesters Program

## SEMESTER I

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	MKT 611	Principles of Marketing	3
None	QNT 611	Basic Maths & Statistics	3
None	CMP 611	IT for Manager	3
None	MAN 611	Principles of Management	3

## SEMESTER II

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	MKT 622	Marketing Management	3
None	ECO 634	Business Economics	3
None	ACC 621	Financial Accounting	3
None	FIN 631	Introduction to Business Finance	3

**SEMESTER III**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	FIN 642	Financial Management	3
None	QNT 632	Statistical Inference	3
None	MAN 633	Human Resource Management	3
None	ACC 632	Cost & managerial Accounting	3

**SEMESTER IV**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None		ELECTIVE 1	3
None		ELECTIVE 2	3
None	BRM 641	Business Research Methods	3
None	MAN 644	Entrepreneurship	3

**SEMESTER V**

<b>Pre-Requisite</b>	<b>Course Code</b>	<b>Course Title</b>	<b>Credit Hrs</b>
None	MAN 655	Strategic Management	3
None		ELECTIVE 3	3
None	MAN 633	ELECTIVE 4	3
None	MAN 656	Operations Management	3

## SEMESTER VI

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	ECO 663	Econometrics	3
None	QNT 663	Quantitative Research Tools	3
None	RPR 671	Thesis 1 / Elective	6

## MBA (Master of Business Administration)

### Course Scheme

Total Credit Hours: 30

1.5 Years, 3 Semesters Program

## SEMESTER I

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	ARM 811	Advanced Research Methods	3
None		Elective - I	3
None		Elective - II	3
None	QNT 811	Quantitative Research Tools	3

## SEMESTER II

Pre-Requisite	Course Code	Course Title	Credit Hrs
Statistical Inference	ECO 821	Econometrics	3

None	QNT 822	Qualitative Research Tools	3
None		Elective - III	3
None		Elective - IV	3

### SEMESTER III

Pre-Requisite	Course Code	Course Title	Credit Hrs
None	RPR 831	Thesis / Two Elective Courses	6